

Ocean Rate Bulletin



Pistachios:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October, 2004. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October, 2004.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October, 2004. Source: PIERS, October, 2004.

Market Share-CY 2004:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for December 31, 2004. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztaiff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Pistachios are quoted on full, 17.5 KT per 20-foot dry containers unless otherwise noted.

Definitions:

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
Chassis = Chassis Surcharge
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Pistachios

Monthly Market Share For: October 2004

Month\Year: 2.0 \ 4.0

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
NYK Line	50%	50%	29										
Hanjin	50%	50%	17										

Average Container Rate

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L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: October 2004

Month\Year: 28.0 \ 36.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	36%	44%	12										
K Line	29%	28%	13	\$800	\$140	\$40							\$980
Hapag-Lloyd	14%	11%	12	\$1,142	\$220	\$40							\$1,402
MOL	14%	11%	20										
China National	4%	3%											
Maersk-SeaLand	4%	3%	19	\$520	\$220	\$40							\$780
Average Container Rate													\$1,094

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L.A./L.B./Oakland Ports To Jakarta, Indonesia

Pistachios

Monthly Market Share For: October 2004

Month\Year: 1.0 \ 1.0

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hanjin	100%	100%	19										

Average Container Rate

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L.A./L.B./Oakland Ports To Manila, Philippines

Pistachios

Monthly Market Share For: October 2004

Month\Year: 2.0 \ 8.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	50%	12%	26	\$680	\$220	\$40							\$940
Yang Ming	50%	12%	16	\$1,710	\$220	\$40							\$1,970
Hanjin	0%	35%	18										
OOCL	0%	30%	16										
MOL	0%	12%	22										
Average Container Rate													\$1,455

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L.A./L.B./Oakland Ports To Singapore

Pistachios

Monthly Market Share For: October 2004

Month\Year: 2.0 \ 4.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
K Line	50%	48%	19										
Hanjin	50%	21%	17										
OOCL	0%	31%	13	\$696	\$220	\$40							\$956

Average Container Rate

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L.A./L.B./Oakland Ports To Tokyo, Japan

Pistachios

Monthly Market Share For: October 2004

Month\Year: 5.0 \ 43.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hapag-Lloyd	40%	21%	9	\$1,058	\$14 ¹⁶	\$40	49%		\$520				\$2,411
Yang Ming	20%	21%	10	\$1,680	\$220	\$40							\$1,940
K Line	20%	16%	8	\$868	\$112	\$40							\$1,020
Hanjin	20%	5%	9										
Maersk-SeaLand	0%	28%	12	\$580	\$220	\$40							\$840
COSCO	0%	7%	10										
Average Container Rate													\$1,946

16 Rate is calculated per KT not by container.